2004 Ford Super Duty F-250

F21 Reg Cab 137" XL 4WD

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

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VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

VEHICLE DETAILS

STANDARD EQUIPMENT - F21 Reg Cab 137" XL 4WD

EXTERIOR

- Front/rear license plate bracket
- Argent painted front/rear step bumper
- · Black box-rail/tailgate top-edge moldings
- · Valance air dam
- Argent grille
- · Sealed beam halogen headlamps
- Pickup box/cargo light
- · Black door handles
- · Black fold-away manual mirrors
- · Solar tinted glass
- · Interval wipers
- Removable locking tailgate w/black handle

INTERIOR

- HD vinyl front bench seat w/outboard headrests
- · Black vinyl full-floor covering
- · Color-keyed scuff plates
- · Black vinyl steering wheel
- Instrumentation-inc: tachometer, trip odometer, voltmeter, oil pressure/ coolant temp/fuel gauges, indicator lights
- Belt Minder seatbelt-not-buckled chime & flashing warning light
- · Inside hood release
- (4) air registers w/positive shut-off
- Electronic AM/FM stereo radio-inc: digital clock, (2) speakers
- · Color-keyed instrument panel w/dual cupholders/glove box/ashtray/cigar lighter
- · Auxiliary pwr point
- Color-keyed molded door trim panel-inc: hard armrest, grab handle, reflector
- 11.5" day/night mirror
- · Color-keyed molded cloth headliner
- · Driver & passenger grab handles
- Front passenger-side roof ride handle
- · Dual color-keyed cloth sunvisors-inc: driver-side map strap, passenger-side mirror insert
- Dual color-keyed coat hooks
- Front door operated dome lamp w/time delay off
- · Grey fabric back panel cover

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

VEHICLE DETAILS

STANDARD EQUIPMENT - F21 Reg Cab 137" XL 4WD

MECHANICAL

- 5.4L (330) SOHC EFI V8 engine
- 6-speed manual transmission w/OD
- 2-speed transfer case
- 3.73 axle ratio
- · Four wheel drive
- · Manual locking front hubs
- 72 amp/hr (750 CCA) maintenance-free battery
- 130 amp alternator
- Trailer tow pkg-inc: 7/4 pin combination connector, trailer brake wiring kit, trailer tow guide
- 137" WB
- 8' pickup box w/tie-down hooks & partitionable/stackable storage
- (2) front tow hooks
- 8,800# GVWR (4700 front/6084 rear), springs (4700 front/6084 rear), axles (5200 front/6084 rear)
- · Mono-beam front axle
- · Front stabilizer bar
- · Rear stabilizer bar
- HD gas shock absorbers
- (5) LT235/85R16E all-season BSW tires
- 16" x 7.0" 8-hole styled steel wheels w/black center ornaments
- Full-size spare tire w/argent steel wheel, lock, underframe crank carrier
- 2-ton mechanical jack
- · Pwr steering
- Pwr 4-wheel disc brakes w/4-wheel anti-lock braking system
- 38 gallon fuel tank

SAFETY

- 4-wheel anti-lock braking system
- Driver & front passenger airbags w/passenger-side deactivation switch
- Color-keyed safety belts w/adjustable D-rings
- · Child seat tethers on all seats
- Dual-note horn

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

VEHICLE DETAILS

SELECTED MODEL - F21 Reg Cab 137" XL 4WD

 Code
 Description
 Front Wt
 Rear Wt
 MSRP

 F21
 2004 Ford Super Duty F-250 Reg Cab 137"
 * 3,393.00
 * 1,938.00
 \$24,770.00

XL 4WD

SELECTED VEHICLE COLORS - F21 Reg Cab 137" XL 4WD

<u>Code</u> <u>Description</u>

- Interior: No color has been selected.

Exterior 1: No color has been selected.

Exterior 2: No color has been selected.

SELECTED OPTIONS - F21 Reg Cab 137" XL 4WD

| CATEGORY | | |
|------------------|---|------------|
| Code | <u>Description</u> | MSRP |
| EMISSIONS | | |
| | STANDARD EMISSIONS | \$0.00 |
| ENGINE | | |
| 99L | 5.4L (330) SOHC EFI V8 ENGINE (STD) (w/422 California Emissions REQ: 44E Trans) | \$0.00 |
| TRANSMISSIC | | |
| 44E | HD 4-SPEED AUTOMATIC TRANSMISSION W/OD (REQ: 99L or 99S Engine) | \$1,095.00 |
| AXLE | | |
| X31 | 3.73 AXLE RATIO | \$0.00 |
| SERIES ORDE | | |
| 600A | XL SERIES ORDER CODE | \$0.00 |
| PAYLOAD PK | | |
| 201 | PAYLOAD PKG #1 -inc: 8800# GVWR, 2960# maximum payload (STD) (REQ: 99L or 99S Engine) (w/422 California Emissions-inc: 8800# GVWR, 2995# maximum payload) | \$0.00 |
| TIRES | | |
| T35 | LT235/85R16E BSW ALL-SEASON TIRES (STD) | \$0.00 |
| SEAT TYPE | | |
| V_ | HD VINYL FRONT BENCH SEAT W/RECLINE (STD) | \$0.00 |
| PAINT | | |
| | SOLID PAINT (STD) | \$0.00 |
| AIR CONDITIO | | |
| 572 | AIR CONDITIONING | \$850.00 |
| AMBULANCE | | |
| 47Z | AMBULANCE PREP PKG NOT REQUIRED | \$0.00 |
| | DUCTION OPTIONS | |
| 66D | PICKUP BOX DELETE -inc: incomplete vehicle pkg, 7-wire blunt-cut & labeled trailering harness w/relays *Deletes pickup box, tailgate, rear bumper, spare tire & carrier* (N/A w/532 Camper Pkg, 86R Hitch | -\$665.00 |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

Receiver, 17F XL Decor Group) (LPO) *CREDIT*

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

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VEHICLE DETAILS

SELECTED OPTIONS - F21 Reg Cab 137" XL 4WD

CATEGORY

<u>Code</u> <u>Description</u> <u>MSRP</u>

OPTIONS TOTAL \$1,280.00

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

VEHICLE DETAILS

PRICING SUMMARY - F21 Reg Cab 137" XL 4WD

 MSRP

 Base Price
 \$24,770.00

 Total Options:
 \$1,280.00

 Vehicle Subtotal
 \$26,050.00

 Advert/Adjustments
 \$0.00

 Destination Charge
 \$795.00

 GRAND TOTAL
 \$26,845.00

WEIGHT RATINGS - F21 Reg Cab 137" XL 4WD

Front Gross Axle Weight Rating: * 4,000.00

Rear Gross Axle Weight Rating: 6,084.00

Gross Vehicle Weight Rating: * 8,800.00

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

ALL OPTIONS

ALL OPTIONS - F21 Reg Cab 137" XL 4WD

| CATEGORY | | |
|------------------|---|-------------|
| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
| EMISSIONS | | |
| | STANDARD EMISSIONS | \$0.00 |
| 422 | CALIFORNIA EMISSIONS *Required on units with GVWR of 14,000# or less, for California, Maine, Massachusetts, New York and Vermont registration. Optional for Cross-Border States* | \$0.00 |
| 85F | CLEAN FUEL FLEET LEV *Available to all customers. Available only with Power Stroke diesel engine and automatic transmission. Control code available for Fleets in areas covered by CFFP requirements for Federal LEV certified vehicles. Eligible areas are: Colorado, Georgia, Illinois, Indiana, Texas and Wisconsin* (REQ: Standard Emissions, 99P Engine & 44B Auto Trans) | \$0.00 |
| 425 | 50 STATE EMISSIONS *Applies to 6.8L Pickup Box Deletes only. Not available w/85F Clean Fuel Fleet Application* (REQ: 99S Engine, 66D Pickup Box Delete) | \$0.00 |
| 423 | CALIFORNIA EMISSIONS NOT REQUIRED *Control code for units either shipped to California Emissions States dealers or ordered by California Emissions States dealers for registration in non-California States locations* (REQ: Standard Emissions) | \$0.00 |
| 936 | CALIFORNIA EMISSIONS STATES PUBLIC SERVICE/ EMERGENCY VEHICLE EXEMPTION *Only available on units sold to authorized government units & privately-owned ambulance companies* (REQ: 423 Emissions) | \$0.00 |
| 93N | NON-CALÍFORNIA EMISSIONS/NON-CROSS-BORDER STATES DEALER ORDER FOR CALIFORNIA EMISSIONS STATES REGISTRATION *Required on all units ordered by dealers for California Emissions States registration when the vehicle is being delivered to a non-California Emissions/ non-Cross-Border States location. Vehicles must be registered in California Emissions States* (REQ: 422 Emissions) | \$0.00 |
| ENGINE | | |
| 99L | 5.4L (330) SOHC EFI V8 ENGINE (STD) (w/422 California Emissions REQ: 44E Trans) | \$0.00 |
| 99S | 6.8L (415) SOHC EFI V10 ENGINE (w/422 Emissions & 66D Box Delete REQ: 44E Trans) | \$600.00 |
| 99P | 6.0L (364) DI V8 TURBO-DIESEL "POWER STROKE" ENGINE -inc: dual 78 amp/hr batteries, engine block heater | \$5,085.00 |
| TRANSMISS | | |
| 445 | 6-SPEED MANUAL TRANSMISSION W/OD -inc: PTO provision (STD) | \$0.00 |
| 44E | (N/A w/99P Engine) HD 4-SPEED AUTOMATIC TRANSMISSION W/OD (REQ: 99L or 99S Engine) | \$1,095.00 |
| 447 | 6-SPEED MANUAL TRANSMISSION W/OD -inc: PTO provision (REQ: 99P Engine) | \$0.00 |
| 44B | HD 5-SPEED AUTOMATIC TRANSMISSION W/OD -inc: tow/haul feature (REQ: 99P Engine) | \$1,480.00 |
| AXLE | | |
| X31 | 3.73 AXLE RATIO | \$0.00 |
| XC1 | 3.73 AXLE RATIO W/LIMITED SLIP REAR AXLE | \$300.00 |
| X32 | 4.10 AXLE RATIO (REQ: 99L Engine) (w/422 Emissions REQ: 44E Trans) | \$0.00 |
| VEHICLES | TRUCKS OF ASS 3. DICKUD/LITH ITV. WITH SNOW DLOW ORTION | T2100 |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

ALL OPTIONS

ALL OPTIONS - F21 Reg Cab 137" XL 4WD

| CATEGORY | | |
|-------------------|---|----------------|
| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
| AXLE | 4.40 AVI E DATIO MULIMITED OLID DEAD AVI E (DEO. 001 Englis) | #200.00 |
| XC2 | 4.10 AXLE RATIO W/LIMITED SLIP REAR AXLE (REQ: 99L Engine) (w/422 Emissions REQ: 44E Trans) | \$300.00 |
| XC3 | 4.30 AXLE RATIO W/LIMITED SLIP REAR AXLE (REQ: 99S Engine) | \$350.00 |
| SERIES ORD | | |
| 600A | XL SERIES ORDER CODE | \$0.00 |
| PAYLOAD PH | | #0.00 |
| 201 | PAYLOAD PKG #1 -inc: 8800# GVWR, 2960# maximum payload (STD) (REQ: 99L or 99S Engine) (w/422 California Emissions-inc: 8800# GVWR, 2995# maximum payload) | \$0.00 |
| 201 | PAYLOAD PKG #1 -inc: 8800# GVWR, 2360# maximum payload (REQ: 99P Engine) *Diesel max payload numbers reflect use of automatic transmission* | \$0.00 |
| TIRES | | |
| T35 | LT235/85R16E BSW ALL-SEASON TIRES (STD) | \$0.00 |
| T3N | LT235/85R16E BSW ALL-TERRAIN TIRES | \$125.00 |
| T43 | LT265/75R16E BSW ALL-SEASON TIRES | \$195.00 |
| T4B | LT265/75R16E BSW ALL-TERRAIN TIRES | \$315.00 |
| SEAT TYPE | | |
| V_ | HD VINYL FRONT BENCH SEAT W/RECLINE (STD) | \$0.00 |
| T_ | VINYL 40/20/40 SPLIT FRONT BENCH SEAT | \$400.00 |
| K_ | HD CLOTH/VINYL WEAVE FRONT BENCH SEAT W/RECLINE | \$0.00 |
| C_ | HD CLOTH BENCH SEAT W/RECLINE | \$160.00 |
| J_ | HD VINYL FRONT BUCKET SEATS *Does not include center console* | \$230.00 |
| H_ | HD CLOTH/VINYL WEAVE FRONT BUCKET SEATS *Does not include center console* | \$230.00 |
| G_ | HD CLOTH FRONT BUCKET SEATS *Does not include center console* | \$390.00 |
| PAINT _ | | |
| | SOLID PAINT (STD) | \$0.00 |
| AIR CONDITI | | |
| | AIR CONDITIONING NOT DESIRED | \$0.00 |
| 572 | AIR CONDITIONING | \$850.00 |
| AMBULANCE | | #0.00 |
| 47Z | AMBULANCE PREP PKG NOT REQUIRED | \$0.00 |
| ADDITIONAL 17F | XL DECOR GROUP -inc: chrome front bumper w/lower valance center | \$175.00 |
| 171 | trim, chrome rear step bumper w/step pad & integral license plate | ψ175.00 |
| | bracket, single beam jewel effect headlamps, full wheel covers | |
| 55F | FX4 OFF-ROAD PKG -inc: transfer case/fuel tank skid plates, branded Rancho front/rear shocks, steering damper, FX4 decal (REQ: T3N or T4B | \$225.00 |
| 440 | Tires) (REQ: XC1, XC2 or XC3 Axle) | #400.00 |
| 413 | SKID PLATE PKG -inc: transfer case & fuel tank | \$100.00 |
| 532 | CAMPER PKG -inc: heavy service front springs, slide-in camper certification (N/A w/674 Suspension Pkg, 66D Box Delete) | \$160.00 |
| | 3,, | |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

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ALL OPTIONS

ALL OPTIONS - F21 Reg Cab 137" XL 4WD

| CATEGORY | | |
|-------------|--|-------------|
| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
| ADDITIONAL | OPTIONS | |
| 86M | SNOW PLOW PKG -inc: highest front GAWR springs, steering damper (N/A w/674 Suspension Pkg or 682 Max Front GAWR Pkg) *850# gas engine/780# diesel engine max snow plow weight, including permanent attachments* | \$70.00 |
| | CAMPER PKG CREDIT (REQ: 99P Engine, LPO 531 Trailer Tow Delete) (REQ: 532 Camper Pkg or 86M Snow Plow Pkg) | -\$60.00 |
| 674 | HEAVY SERVICE SUSPENSION PKG -inc: heavy service front springs, steering damper *Recommended only on vehicles which will permanently utilize aftermarket equipment such as HD winches, brush guards or apparatus which loads the front axle to the specified GAWR* (N/A w/532 Camper Pkg, 86M Snow Plow Pkg) | \$125.00 |
| 63T | DUAL 130-AMP ALTERNATORS (REQ: 99P Engine) | \$335.00 |
| 18L | MOLDED BLACK INTEGRATED CAB STEPS | \$320.00 |
| 18B | BLACK TUBULAR CAB STEPS | \$200.00 |
| 592 | ROOF CLEARANCE LIGHTS | \$55.00 |
| 213 | ELECTRIC SHIFT-ON-THE-FLY TRANSFER CASE -inc: auto-locking front hubs w/manual override, instrument panel rotary control | \$185.00 |
| 54D | MANUAL TELESCOPING TRAILER TOW MIRRORS W/MANUAL GLASS -inc: 2-way fold feature | \$125.00 |
| 52N | SPEED CONTROL/TILT STEERING WHEEL | \$385.00 |
| 86R | CLASS V TRAILER HITCH RECEIVER *12,500# max capacity* (N/A w/66D Box Delete) | \$175.00 |
| 62R | TRANSMISSION PWR TAKE-OFF PROVISION (w/99L Engine REQ: 445 Trans) | \$250.00 |
| 433 | SLIDING REAR WINDOW | \$125.00 |
| 589 | ELECTRONIC AM/FM STEREO RADIO W/CASSETTE -inc: clock, 4 speakers | \$135.00 |
| | ODUCTION OPTIONS | |
| 96P | FULL-FUNCTION AUXILIARY IDLE CONTROL -inc: APC module w/battery charge protection, high idle control & LCD RPM/voltage readout, aux idle control module, wiring harness, mounting bracket/hardware, instruction booklet *All parts shipped loose* *Stationary use only* (REQ: 99P Engine) (LPO) | \$210.00 |
| 942 | DAYTIME RUNNING LIGHTS (LPO) | \$45.00 |
| 41H | ENGINE BLOCK HEATER *Recommended when minimum temp is -10F or below* (LPO) | \$35.00 |
| 682 | MAX FRONT GAWR PKG -inc: highest front GAWR springs, steering damper (N/A w/532 Camper Pkg, 86M Snow Plow Pkg, 674 Suspension Pkg) *May reduce ride quality* (LPO) | \$70.00 |
| 58Y | DELETE RADIO (LPO) *CRÉDIT* | -\$50.00 |
| 66D | PICKUP BOX DELETE -inc: incomplete vehicle pkg, 7-wire blunt-cut & labeled trailering harness w/relays *Deletes pickup box, tailgate, rear bumper, spare tire & carrier* (N/A w/532 Camper Pkg, 86R Hitch Receiver, 17F XL Decor Group) (LPO) *CREDIT* | -\$665.00 |
| 512 | SPARE TIRE, WHEEL & CARRIER *This option adds back STD full-size spare tire deleted by pickup box delete* (REQ: 66D Box Delete) (LPO) | \$295.00 |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

ALL OPTIONS

ALL OPTIONS - F21 Reg Cab 137" XL 4WD

| CATEGORY | | |
|-----------------|---|-------------|
| <u>Code</u> | <u>Description</u> | <u>MSRP</u> |
| LIMITED PRO | DUCTION OPTIONS | |
| 552 | FRONT PASSENGER AIRBAG DELETE (REQ: 66D Box Delete) (LPO) *CREDIT* | -\$195.00 |
| 531 | TRAILER TOW PKG DELETE *w/99L or 99S Engine replaces STD 130 amp alternator w/95 amp alternator* *Replaces STD 7-wire harness w/4-pin connector* (N/A w/86R Trailer Hitch) (LPO) *CREDIT* | -\$155.00 |
| 903 | PWR EQUIPMENT GROUP -inc: accessory delay, pwr front side windows w/driver side one-touch-down feature, pwr door locks (LPO) | \$425.00 |
| C09 | PRICED DORA | \$0.00 |
| B4A | NET INVOICE FLEET OPTION | \$0.00 |
| | COMMERCIAL EARLY ORDER INCENTIVE *Available on vehicles ordered before 12/31/03* *N/A to Rental & Government customers* *CREDIT* | \$0.00 |
| | **NATIONAL FLEET INCENTIVE AVAILABLE TO QUALIFIED FLEET BUYERS ONLY** fleet customer will have the option of selecting the greater of available fleet incentive or retail customer cash incentive | \$0.00 |
| 56M | NATIONAL FLEET INCENTIVE *2004 National Fleet Incentives include: Fleet Special Account Credit and all applicable Commercial Fleet Credits* *CREDIT* | \$0.00 |
| | BID ASSISTANCE | \$0.00 |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

COLOR AVAILABILITY

COLOR CHART - F21 Reg Cab 137" XL 4WD

| EXTERIOR | IN | ITERIOR |
|--------------------------------|--------------------|--------------------|
| | Med Pmnt (H) | Med FInt (E) |
| Arizona Beige Metallic (AQ) | Х | |
| Black (UD) | X | Χ |
| Dark Green Satin (FW) | X | Χ |
| Dark Shadow Grey Metallic (CX) | | X |
| Dark Toreador Red (JM) | Χ | X |
| Medium Wedgewood Blue Met (LD) | Х | X |
| Oxford White (Z1) | Χ | Χ |
| Red (F1) | Χ | Χ |
| Silver Metallic (Z3) | | X |
| True Blue Metallic (L2) | X | Χ |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

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CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

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WARRANTY INFORMATION

WARRANTY INFORMATION - F21 Reg Cab 137" XL 4WD

WARRANTY

<>< PRELIMINARY 2004 WARRANTY >>>

Basic: 3 Years/36,000 Miles Drivetrain: 5 Years/100,000 Miles Corrosion: 5 Years/Unlimited Miles

Roadside Assistance: 3 Years/36,000 Miles

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

WINDOW STICKER

| 2004 Ford | Super Duty F-250 Reg Cab 137" XL 4WD | Interior: - No color has been selected. | |
|---------------------|--|---|--|
| 5.4L/330 CID Gas V8 | | Exterior 1: - No color has been selected. | |
| * 4-Speed | Automatic w/OD | Exterior 2: - No color has been selected. | |
| CODE | MODEL | MSRP | |
| F21 | 2004 Ford Super Duty F-250 Reg Cab 137" XL 4WD | \$24,770.00 | |
| | OPTIONS | | |
| | STANDARD EMISSIONS | \$0.00 | |
| 99L | 5.4L (330) SOHC EFI V8 ENGINE | \$0.00 | |
| 44E | HD 4-SPEED AUTOMATIC TRANSMISSION W/OD | \$1,095.00 | |
| X31 | 3.73 AXLE RATIO | \$0.00 | |
| 600A | XL SERIES ORDER CODE | \$0.00 | |
| 201 | PAYLOAD PKG #1 | \$0.00 | |
| T35 | LT235/85R16E BSW ALL-SEASON TIRES | \$0.00 | |
| \V_ | HD VINYL FRONT BENCH SEAT W/RECLINE | \$0.00 | |
| | SOLID PAINT | \$0.00 | |
| 572 | AIR CONDITIONING | \$850.00 | |
| 47Z | AMBULANCE PREP PKG NOT REQUIRED | \$0.00 | |
| 66D | PICKUP BOX DELETE | -\$665.00 | |
| | SUBTOTAL | \$26,050.00 | |
| | Advert/Adjustments | \$0.00 | |
| | Destination Charge | \$795.00 | |
| | TOTAL PRICE | \$26,845.00 | |
| Est City: r | mpg | | |
| Est Highw | | | |
| Est Highw | ay Cruising Range: mi | | |
| | | | |
| | | | |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

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PRICE BREAKDOWN

Price Breakdown - F21 Reg Cab 137" XL 4WD

| Price Component | Amount |
|---------------------------------|-------------|
| MSRP | |
| Base Price | \$24,770.00 |
| Total Options | \$0.00 |
| Invoice | |
| Base Price | \$21,882.00 |
| Total Options | \$0.00 |
| Other | |
| Destination Charge | \$795.00 |
| Dealer Advertising | \$0.00 |
| Ford Holdback Adjustment Amount | -\$743.00 |
| Floor Plan | -\$205.00 |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

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TECHNICAL SPECIFICATIONS

POWERTRAIN - BASIC SPECIFICATIONS - F21 Reg Cab 137" XL 4WD

ENGINE

 Engine Order Code
 99L

 Engine Type
 Gas V8

 Displacement
 5.4L/330 CID

 SAE Net Horsepower @ RPM
 260 @ 4500

 SAE Net Torque (lb ft) @ RPM
 350 @ 2500

TRANSMISSION

Transmission order code * 44E
Transmission Type Description * 4-Speed Automatic w/OD
Drive Train 4-Wheel Drive

MILEAGE

City EPA fuel economy estimate Hwy EPA fuel economy estimate City cruising range

Hwy cruising range

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

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^{*} Indicates equipment which is in addition to or replaces base model's standard equipment.

TECHNICAL SPECIFICATIONS

POWERTRAIN - ADVANCED SPECIFICATIONS - F21 Reg Cab 137" XL 4WD

| TRANSMISSION | | | | |
|--|------------------------------|---------|------|--------|
| Gear Ratio (:1) | | | | |
| First Gear Ratio (:1) | * 2.71 | | | |
| Second Gear Ratio (:1) | * 1.54 | | | |
| Third Gear Ratio (:1) | * 1.00 | | | |
| Fourth Gear Rato (:1) | * 0.71 | | | |
| Reverse Ratio (:1) | * 2.18 | | | |
| Clutch size (in) | * | | | |
| Power Take-Off | * | | | |
| TRANSFER CASE | | | | |
| Transfer case model | New Venture 271 | | | |
| Gear Ratio (:1) | | | | |
| Transfer case high gear ratio | 1.00 | | | |
| Transfer case low gear ratio | 2.72 | | | |
| Transfer case power take off | | | | |
| DIFFERENTIAL | Front | | Rear | |
| Axle Ratio (:1) | 3.73 | | 3.73 | |
| ELECTRICAL | | | | |
| Battery | 1 | 2 | 3 | Total |
| Battery cold cranking Amps @ 0 F | 750.00 | | | 750.00 |
| Alternator | | | | |
| Alternator Amps | 130.00 | | | |
| COOLING SYSTEM | | | | |
| Cooling system capacity | 26.00 | | | |
| Engine oil cooler | - TBD - | | | |
| * Indicates equipment which is in addition to or replace | es base model's standard equ | ipment. | | |

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

SECTION 4 PRICE: \$19,796.00 (LINE 11) OPTIONS' DISCOUNT: 15% (LINE 16)

CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

TECHNICAL SPECIFICATIONS

Fifth Wheel Hitch (lb)

PAYLOAD/TRAILERING SPECIFICATIONS - F21 Reg Cab 137" XL 4WD

| WEIGHT INFORMATION | Front | Rear | Total |
|--------------------------------|-----------------|-----------------|-------------|
| Gross Axle Wt Rating (lb) | * 4,000.00 | 6,084.00 | * 10,084.00 |
| Curb Weight (lb) | 3,340.00 | 2,263.00 | 5,603.00 |
| Total Option Weight (lb) | * 53.00 | * -325.00 | * -272.00 |
| As Spec'd Curb Weight (lb) | * 3,393.00 | * 1,938.00 | * 5,331.00 |
| As spec'd payload | | | * 3,469.00 |
| Total Weight | | | |
| Reserve Axle Capacity (lb) | * | | * |
| Gross Vehicle Wt Rating (lb) | | | * 8,800.00 |
| Gross Combined Wt Rating (lb) | | | 13,500.00 |
| TRAILERING | Max Trailer Wt. | Max Tongue Load | |
| Dead Weight Hitch (lb) | * 5,000.00 | * 500.00 | |
| Weight Distributing Hitch (lb) | * 7,869.00 | * 944.28 | |

* 7,869.00

* 1,967.25

VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

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TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - F21 Reg Cab 137" XL 4WD

| SUSPENSION | Front | Rear | |
|------------------------------|-----------------|--------------------|-------|
| Spring | Oin als Last | NA14: 1 4 | |
| Spring Type | Single Leaf | Multi-Leaf | |
| Spring Capacity | * 4,000.00 | 6,830.00 | |
| Axle | Dava Manahaan | Food Full Flooting | |
| Axle Constitution | Dana Monobeam | Ford Full-Floating | |
| Axle Capacity | 5,200.00 | 6,830.00 | |
| Shock Absorber Diameter (mm) | 35.00 | 35.00 | |
| Stabilizer Bar Diameter (in) | - TBD - | - TBD - | |
| RAKES | | | |
| Brake type | Power | | |
| ABS System | 4-Wheel | | |
| | Front | Rear | |
| Disc | Yes | Yes | |
| Rotor Diam x Thickness (in) | 13.03 x - TBD - | 12.83 x - TBD - | |
| Drum | | | |
| Drum Diam x Width (in) | | | |
| IRES | Front | Rear | Spare |
| Tire Order Code | T35 | T35 | |
| Tire Size | LT235/85R16E | LT235/85R16E | * |
| Capacity | 3,042.00 | 3,042.00 | * |
| Revolutions/Mile @ 45mph | 655.00 | 655.00 | * |
| VHEELS | Front | Rear | Spare |
| Wheel Size | 16 x 7.0 | 16 x 7.0 | * |
| Wheel Type | Steel | Steel | * |
| STEERING | | | |
| Steering type | Power | | |
| Ratio (:1) | | | |
| On Center | 17.00 | | |
| At Lock | - TBD - | | |
| Turning Diameter | | | |
| Curb-to-Curb | 50.40 | | |
| Wall-to-Wall | 53.00 | | |
| UEL TANK | Main | Auxiliary | |
| Capacity | 38.00 | • | |
| Location | Midship | | |

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VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION - T2100

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CONTRACT: A53304 CONTRACTOR: PLAZA FORD MOTORS FLEET

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TECHNICAL SPECIFICATIONS

DIMENSIONS - F21 Reg Cab 137" XL 4WD

| G | | |
|--------------------------------------|---------|--|
| EXTERIOR DIMENSIONS | | |
| Wheelbase (in) | 137.00 | |
| Length, Overall w/o rear bumper (in) | 222.20 | |
| Width, Max w/o mirrors (in) | 79.90 | |
| Height, Overall (in) | 79.70 | |
| Overhang | | |
| Overhang, Front | 37.4 | |
| Front Bumper to Back of Cab (in) | 118.20 | |
| Cab to Axle (in) | 56.20 | |
| Cab to End of Frame (in) | - TBD - | |
| Ground to Top of Load Floor (in) | * N/A | |
| Ground to Top of Frame (in) | - TBD - | |
| Frame Width, Rear (in) | - TBD - | |
| Ground Clearance | | |
| Ground Clearance, Front | - TBD - | |
| Ground Clearance, Rear | - TBD - | |
| CARGO AREA DIMENSIONS | | |
| Cargo Box Length @ Floor (in) | * N/A | |
| Width | | |
| Cargo Box Width @ Top, Rear | N/A | |
| Cargo Box Width @ Floor | N/A | |
| Cargo Box Width @ Wheelhousings | N/A | |
| Cargo Box (Area) Height (in) | * N/A | |
| Tailgate Width (in) | * N/A | |
| Cargo Volume (ft³) | * N/A | |
| Ext'd Cab Cargo Volume (ft³) | | |
| INTERIOR DIMENSIONS | | |
| Passenger Capacity | 3 | |
| Seating Position | Front | |
| Head Room (in) | 41.30 | |
| Leg Room (in) | 40.70 | |
| Shoulder Room (in) | 68.00 | |
| Hip Room (in) | 67.40 | |

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